



**The Tasman
Golf Club
Incorporated**

**86th Annual General
Meeting**

**Wed, 29 November 2023
(7.30pm @ 128 Cliff Road)**

MINUTES

President Jim Hunter welcomed all & thanked them for their attendance.

Present: Paul Heathcote, Ross Stevenson, Derek Gray, Mike McGee, Johnny Malcolm, Graham Pitman, Lou Kelly, Tony Fleming, Jim Hunter, Lyndal McMeeking, Mike Howell, Martin Strange, Dawn Carter, Kate Lovell, Michaela Markert, Phil Hyatt

Apologies: David Coeland, Al Ashcroft, John Aitchison, Pam Robert, Colin Rush, Alan Tait, Chris Jones, Eric Satherley, Claire Prattley

Acceptance of apologies Moved: Lyndal McMeeking / Seconded: Phil Hyatt

Previous Minutes:

Jim Hunter called for the Minutes of the 23 November 2022 AGM be taken as read.

Moved: Martin Strange / Seconded: Paul Heathcote

Accepted as a true & correct record.

Moved: Paul Heathcote / Seconded: Graham Pitman

Matters Arising:

None

Correspondence:

None

Reports:

Annual Financial Report and Balance Sheet was presented by Treasurer, Paul Heathcote (see attached).

No questions were raised.

*Report Adopted & Balance Sheet Accepted
Moved: Paul Heathcote / Seconded: Martin
Strange Carried*

The President thanked Mike McGee for standing in for the Treasurer.

President's Report was presented by Jim Hunter (see attached).

*Jim Hunter moved that the President's Report be accepted / Seconded: Johnny
Malcolm*

Subscriptions for the 2024 Year:

Jim Hunter handed over to Club Secretary Lyndal McMeeking who advised that the Club Committee recommendation was the 2023 full member subscription be raised by 10% to \$630. This includes raising of the capital levy portion from \$35 to \$45 to help meet ongoing capital expenditure on the course. The subscription base fee therefore increases from \$540 to \$585 (an 8.3% increase).

Treasurer Paul Heathcote explained the rationale being the club's increasing cost base across the entire business, including wages which form 53% of the club's expenses. Other sources of revenue will also need to be sourced to meet projected costs of running the Club for the coming year.

*Paul Heathcote moved that the proposed subscriptions for 2024 be accepted /
Seconded: Phil Hyatt. Carried.*

Honoraria:

Lyndal McMeeking advised the meeting that the Committee had not recommended any change to the Honoraria rates which are as follows:

President \$150, Treasurer \$100, Men's Club captain \$150, Women's Club Captain \$100

*Lyndal McMeeking moved that the current Honoraria rates be
accepted / Seconded: Martin Strange. Carried*

Appointment of Club Patron:

Alan Tait to continue as Club Patron, subject to his agreement (he was a late apology at the meeting).

*(SUBSEQUENTLY Colin Rush confirmed that Alan had already agreed to remain
as Patron)*

*Acceptance of this appointment Moved: Mike McGee / Seconded: Derek Gray
Carried*

Appointment of Financial Compiler:

Jim Hunter reported that Ross Stevenson representing W K Strawbridge Limited had agreed to continue in the role.

Acceptance of the appointment Moved: Graham Pitman / Seconded: Johnny Malcolm. Carried

Life Membership:

Jim Hunter submitted the Committee's recommendation that Mike McGee be submitted to the members present as a candidate for Life Membership. This was after robust discussion by the Club's Committee and also due diligence being completed by the Life Membership sub-committee.

A secret ballot of members present was then held and scrutinised by Financial Compiler Ross Stevenson. After a unanimous vote Life Membership of the club was bestowed on Mike McGee. Jim Hunter congratulated Mike McGee.

Election of Officers of the Club:

Jim Hunter left the chair at this point, which was taken by Secretary Lyndal McMeeking

One nomination received for President, Martin Strange – *nominated by Jim Hunter / Seconded: Mike McGee*

With no other nominations from the floor the Club Secretary confirmed that nominations were closed & Martin Strange be duly elected as the new President. *All were in favour. Carried.*

Martin assumed chair of the meeting and thanked Jim for the work that he'd done as President.

The following nominations were received for positions as Club Officers:

Vice-President: Paul Heathcote - *nominated by Jim Hunter / Seconded: Martin Strange.*

Men's Club Captain: David Coeland - *nominated Jim Hunter / Seconded: Johnny Malcolm*

Women's Club Captain: Dawn Carter - *nominated Jim Hunter / Seconded: Johnny Malcolm*

Treasurer: Paul Heathcote - *nominated Lyndal McMeeking / Seconded: Mike McGee*

Secretary: Lyndal McMeeking to continue in the role as part of her employment contract

There being no other nominations for each office, the above nominees were all declared duly elected. The following nominations were received for Committee Members:

Graham Pitman – *nominated by Jim Hunter / Seconded: Johnny Malcolm*

Johnny Malcolm – *nominated by Jim Hunter / Seconded: Mike McGee*

Colin Rush - *nominated by Jim Hunter / Seconded: Mike McGee*

Mike McGee – *nominated by Lyndal McMeeking / Seconded: Paul Heathcote*

Kate Lovell – *nominated by Jim Hunter / Seconded Johnny Malcolm*

Al Ashcroft – *nominated by Jim Hunter / Seconded Lyndal McMeeking*

There being no other nominations the above nominees for Committee Members were declared as duly elected.

Appointment of Club Handicapper:


Martin Strange confirmed that David Coeland had agreed to continue as Club Handicapper.

Acceptance of this appointment Moved: Martin Strange / Seconded: Johnny Malcolm

General Business:

Martin Strange raised the need for the club to look outside the box to increase income levels.

There being no further General Business the Meeting concluded at 8.25pm



Martin Strange
PRESIDENT

Annex 1

PRESIDENT'S REPORT (01/10/2022 – 30/09/2023).

The past 12 months has been one filled with energy, development and improvement for The Tasman Golf Club. This can be attributed to excellent performance by our employees and volunteers and also management by a group of committed and hard-working members. Membership of the club stands at 167 and growing. The creation of a club strategic plan, instigated at the start of 2023, has guided us through projects and initiatives and will keep us on the path of positive growth going forward. The committee will analyse the plans progress at the start of 2024 and report findings to the membership. It's not all been plain sailing however, with ever-increasing costs and the general economy putting pressure on the club's ability to trade at a profit. Our treasurer, Paul Heathcote, should be commended for his professionalism in managing the club's finances.

Any club will struggle without good management and we are so lucky to have a manager of such high calibre in Lyndal McMeeking. On behalf of the membership I want to thank you Lyndal for making Tasman not only a well run club but also a club to be proud of.

1. As far as work completed on the course.

- It has to be said that the course is looking great. Many thanks to our greenkeeper Tom Rush for his efforts in achieving this standard. His knowledge and commitment continue to draw high praise from members and visitors to the club. A massive thanks also to our team of volunteers who have contributed to this result. All the members are truly grateful for all the work you do. Special mention to Martin Strong who continues to assist Tom with hours of mowing.

- Last year saw the completion of the top car park for motor homes with a massive effort by all involved. Not ones to rest on their laurels, Phil Hyatt and Steve Beloe were back on the diggers to build new cart paths on holes one and two. The loan of the diggers from Phil and the Rush family was hugely appreciated. Also thanks to Jack and Warren Willets for the loan of their 3 tonne truck and Martin Strange for driving it, to Steve Radcliffe and Humes for their donation of approx. \$4000 worth of drainage and culvert pipe and all others who volunteered their time during the 2 week project. As many native trees as possible were preserved and the end result is brilliant.

- Following on from the completion of the top car park, our team of lady members, led by the indomitable Lou Kelly with her wingman Johnny, took the initiative of planting out the surrounds with natives. Thanks to Steve Beloe for sourcing donations and plants from members and nurseries and hours of planting and also Phil Hyatt for donating spray guards and stakes. The ladies also attacked the numbers 1 and 10 tee boxes, the paths leading to them, the practice nets and the slopes below the practice putting green. A fantastic effort which is very much appreciated.

- A number of pine trees were felled in front of number 10 tee box. Subsequent firewood has been split and sold. Thanks to that crew for a great and profitable job.

- In Winter a group of volunteers, organized by T.A.C.A., started clearing the ridgeline track of gorse, broom, etc. Because it is an asset to the community it has been agreed that they will maintain the track in future and next year will see further clearing, spraying and also new planting of natives. Many thanks to T.A.C.A.

- An agreement has been reached with TDC to install a weather station above the top car park. This will result in an annual fee of \$1,000 paid to the club.

- As outlined in our strategic plan, repairs to the clubhouse are on our radar. A sub-committee has been formed and Martin Strange and Julz Lynch are seeking quotes for materials for repairs which are to be done immediately. A full refurbishment of the clubhouse is included in the 5 year plan.

- A bar protocol refresher course has recently been run, thanks to Lyndal, and a list of authorised bar staff is posted behind the bar. A reminder that only these members are to have access to the bar.

- A course development plan has been completed by Mike McGee and the grounds committee as part of the club's 5 year plan. The grounds team has also drawn up a schedule of machinery maintenance and replacement.

Other projects and tasks on and off the course, for which the club is truly grateful, include:

- Great effort from our team of part time staff. Michaela, Freddy and Ken.
- Martin Strong's continued hours on the mower.
- Alan Tait and Mike McGee for building sand boxes and for sand boxes contributed by 2 members who wish to remain anonymous.
- Mike McGee, Paul Stringer and Tom for repairs to the irrigation system.
- Mike Howell for building the island in the pond to hold the pump float.

- Also Mike for sourcing a free water tank from Tasman District Council to boost water supply to clubhouse.
- Owen Pitman & Allen Peacock for emptying rubbish bins and mowing the practice green, previously done by Wayne Robinson.

Now to golf played in the last year.

The Kina Open was, once again, a great success. Well done and thanks to all those involved, especially our Sponsorship team, led by Graham Pitman, whose efforts resulted in a profitable tournament.

Our ladies contingent continue to punch above their weight with outstanding results which include winners of Best of the Best both the individual & team trophies and also Interclub. The question was asked recently if any of them are available for next year's Sloan team.

As always, congratulations to all our club representative teams simply for competing and thanks to the selectors.

Before I sum up, I have to acknowledge and thank the following:

- NBS for their continued support as our club's naming rights sponsor.
- Liquorland Motueka South as the Kina Open naming rights sponsor as well as all other sponsors for our Open.
- All tee box, practice net, scorecard and fixtures book sponsors.
- Bradley Nuttall Nelson for their sponsorship of Closing Day, Kina Open & several club day BBQs

Martin Strange for his amazing quizmaster skills, even though he stitched us up at the last one. These have proven highly profitable for the club and I urge you to support these fun evenings in future.

Last, but not least, I want to send out a huge vote of thanks to Pete Dunn for his continued mechanical expertise. He has saved the club a lot over the years and his efforts fly under the radar to some extent. Cheers Pete.

In closing, as this is my last year as President I want to thank everyone for their support during my tenure. There were some difficult times. Covid springs to mind, arriving a couple of months after I took over from Derek, but with the support of the committee and especially Mike and Lyndal, I have managed to muddle through. I wish my successor all the best for their term.

On my last Birthday I received a card which stated on the front..."Golf, like real sport but slower and for old people". Golf to me is about friendship and fun. To some people, who may not be surrounded by a lot of friends and family, a game of golf is a highlight of their week and something to look forward to. A reason to get out of bed in the morning. If I've been a part of

providing that meaning for them then I hope, in some small way, it was worthwhile.

Jim Hunter
President

**Annual Financial Statement
Treasurer's Report
Tasman Golf Club
2023 AGM**

Paul HEATHCOTE
Treasurer

Introduction

Coming out of the COVID pandemic and the financial implications the country has felt since, there were concerns on how the Golf Club would perform in meeting its financial obligations.

This years financial statement follows 12 months trading in which the club has endeavoured to attain goals set around both the 1 and 10 year development plans, to improve and grow all aspects of business, whilst tackling ever increasing costs.

This years annual report details both record levels of income and expenditure, a successful 12 months of trading, and crucially the club continues is able to meet its financial obligations

Financial Statement Summary:

The Statement of financial Performance for the year ending 30 September 2023 confirms a positive trading year for the Golf Club.

Total operating Income of \$236,150 was offset by expenditure of \$228,530, a small trading profit of \$7,620 on the year. However when the value of depreciating assets are included for the same time period, \$26,374, the balance shows an (\$18,745) loss.

Offsetting this figure slightly is income obtained from interest received on the term deposit and bank accounts held by the club, giving a net loss for the year of (\$16,979), against a profit of \$19,587 the previous year.

The Club still holds a healthy balance of cash liquidity \$49,220, a term deposit of \$40,000 and currently has outstanding liabilities of \$38,108.

The final Balance sheet confirms a decrease in equity (Assets, Bank balances etc, less its liabilities) of the Golf Club, \$1,011,088, down \$27,000 on the previous year.

The Financial Year:

As alluded to already, the year has seen us battling ever increasing costs in all aspects of the day to day running of the club. Insurances, rates, chemicals, repairs costs, fuel, wages, bar stock to name a few have all risen sharply, \$58,138 up on the previous year, a 25% increase.

This is a record level of expenditure for the club, and comes on the back of attempts by the committee over the final 4 months to restrict and minimise spending where possible. However the balance is a difficult one. The course has to be prepared to a standard that attracts membership as well as visitors (who have now become the largest generator of income for the club) to meet those income stream targets.

Spending on the course rose 37% on last year and now represents 19% of total expenditure. The costs of servicing and maintaining equipment has increased, as have all costs associated with chemicals, and products needed to prepare the course. Fuel costs have increased, due to rising fuel prices and additional use of machinery.

Wages for club employees sit at 53% of total expenditure and represent the largest single liability for the club.

It is therefore pleasing to report that to combat the above, Club officials and a small team of volunteers have been able to meet the challenge and generate enough income to keep heads above water.

We have seen a record level of income generated, 11.5% up on last year. Whereas membership has continued to rise in line with targets, it is with the green fee payer where we see the largest contributions

coming from. To that end there has been a concerted effort to attract individual and corporate visitors in an attempt to maximise that growth area, not losing sight however of the need to maintain the drive for new members.

Canteen/Bar income grew by 14% providing, just under a fifth of the total income. Costs for same however grew 15% on last year.

Nevertheless the Bar and its governance continues to be an important aspect of fund raising.

Competition golf, both mens and ladies, continue to provide small but essential revenue. In the main all aspect were slightly up on last year including twilight, and various other tournaments. Great financial results for the Kina Open, up 25% thanks to some creative and hard work by the finance sub committee.

Despite the challenges mentioned already the Club has still been able to meet capital expenditure costs around the course throughout the year. These relate to on course improvements by the grounds committee, and the purchasing of equipment to facilitate course maintenance, for example the second John Deere mower.

The Year Ahead.

The main focus going into the next 12 months is to build again on the work done this year in line with the Golf Club's 1 and 10 year development plans.

There are challenges ahead. I foresee costs continuing to rise, for example our golfing levies are set to rise 7.5% next year. The on course development has to be continued, the completion of cart paths being one such project, but also new concerns are beginning to show themselves in relation to our main asset the club house building. Issues

relating to its condition, sanitisation, and fit for purpose, need to be addressed, and ultimately how do we fund this.

Both the committee and finance sub committee continue to explore avenues that could become available to us, but it should be incumbent on all members and employees to put their minds to the tasks ahead.

Reducing costs or unnecessary expenditure where we can and developing ideas when they present, will prove profitable for the Club.

Great work has been taking place behind the scenes in fostering and developing our sponsorship base, and ensuring their support in the future. I therefore ask that members where possible physically support these entities where they can, ensuring they are not taken for granted, so those sponsoring see value in their support of the Club.

Finally I would like to thank Lyndal McMeeking, Mike Mcgee, Graham Pitman and Steve Lyons, who have throughout the year provided guidance and support in my role as treasurer and who have all worked tremendously hard in promoting your golf club to the individuals, businesses, and organisations that have come on board to support us.

Paul Heathcote Treasurer